WATCHMAN™ INSIGHT

WATCHMAN™ Insight is a comprehensive machine condition monitoring service program that provides predictive monitoring for moderate sized plants or enterprises with 75 to 250 machine assets where unplanned outages are disruptive and costly.

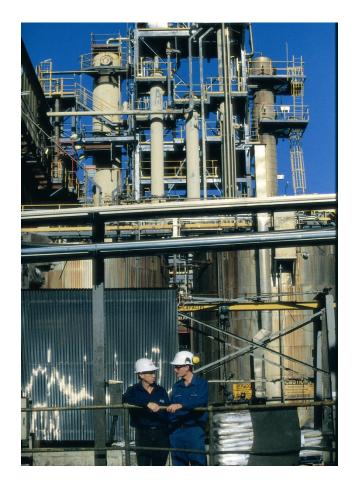
PROGRAM OVERVIEW

WATCHMAN Insight is specifically designed for companies whose downtown costs or penalties approach \$200K or more per hour.

This program provides a solid foundation for a quality condition based maintenance program. All program services are overseen by our expert program management staff and include vibration analysis, oil analysis and IR thermography.

All WATCHMAN service programs include unlimited subscription seats to the WATCHMAN Reliability PortalTM, a secure web interface providing access and automated alerts for all of your monitored assets including condition, history trends, statistics, and reports. Machine health information is widely available to all decision makers in your company through the WATCHMAN Portal.

WATCHMAN Insight program customers get access to the Portal analysis modules that our own analysts use,



allowing your plant engineers to review any detailed vibration analysis data collected.

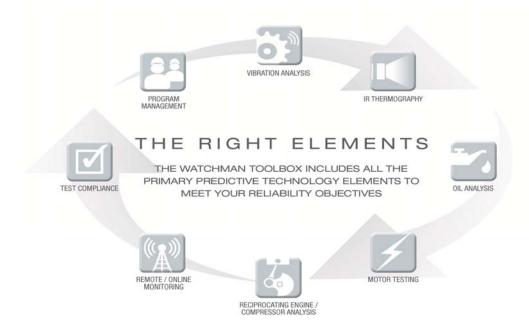
As an added value, WATCHMAN Insight customers will receive limited access to Azima DLI's condition monitoring e-learning system, analysis and technical support staff, and one day of onsite training per year.

Optional technologies such as motor testing, battery testing, reciprocating engine compressor analysis, consulting, and training can be added to the Insight plan.



THE RIGHT PLAN

	WATCHMAN Professional	WATCHMAN Insight	WATCHMAN Select
Vibration Analysis	✓	✓	✓
Portal Web Delivery	✓	✓	✓
Analysis Support	✓	✓	✓
E-Mail, Phone and Chat	✓	✓	✓
(1) Data Collector, Support, Maintenance, and Annual Calibration	✓	✓	✓
Balancing Software (requires DCA-60/DCX)	✓	Option	Option
E-Learning Unlimited	✓	Option	N/A
E-Learning Limited	✓	✓	✓
Portal Spectral Analysis Viewer	√√	✓	N/A
Onsite IR Thermography Surveys	44	✓	Option
Onsite Training	√ √	✓	Option
Oil Analysis	√√	✓	Option
REA / Motor / Battery / Special Onsite	Option	Option	Option



CALL US TODAY!

To learn more about how WATCHMAN™ plans can deliver outstanding uptime value through our subscription based condition monitoring plans, contact us at toll free at 800.482.2290 or international at (+1) 781.938.0707.

KNOWING WHATS AHEAD™

